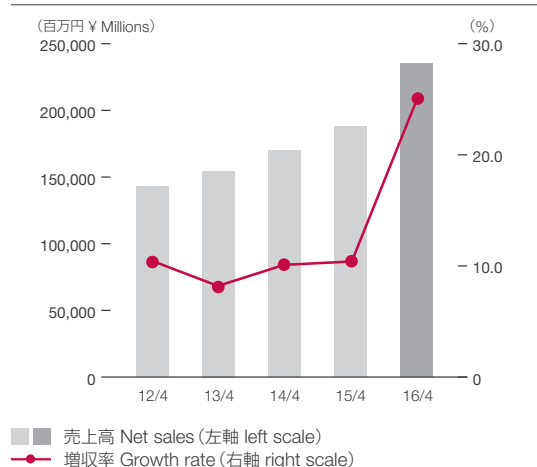


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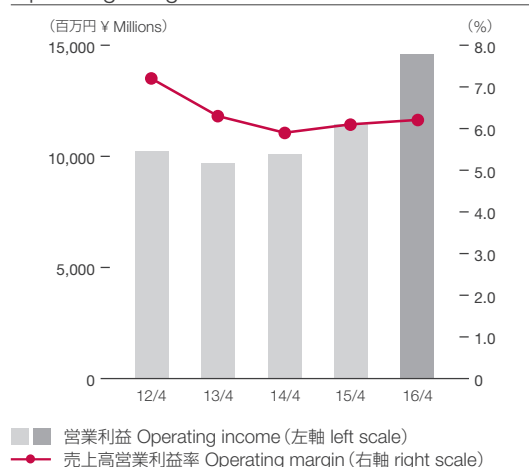
F I L E

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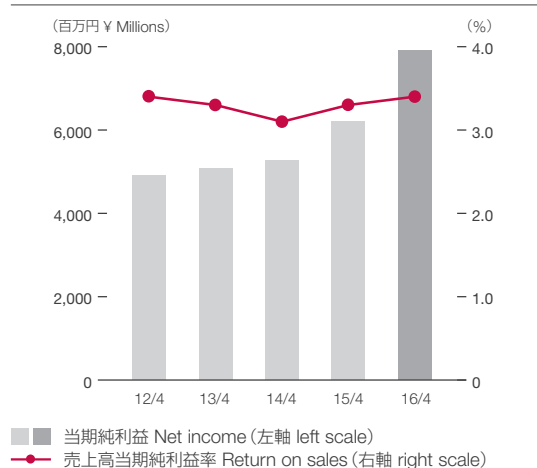
売上高／増収率  
Net sales /  
Growth rate



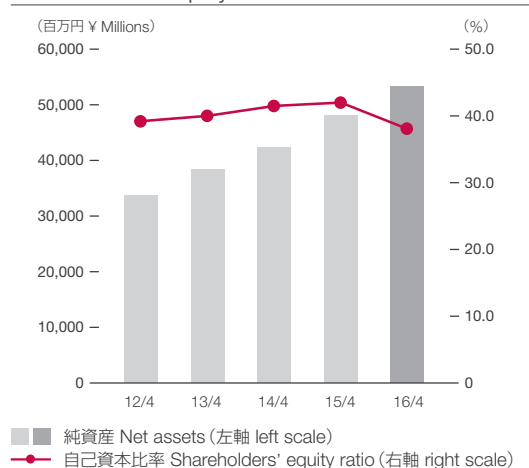
営業利益／売上高営業利益率  
Operating income /  
Operating margin



親会社株主に帰属する当期純利益／売上高当期純利益率  
Profit attributable to owners of parent /  
Return on sales



純資産／自己資本比率  
Net assets /  
Shareholders' equity ratio

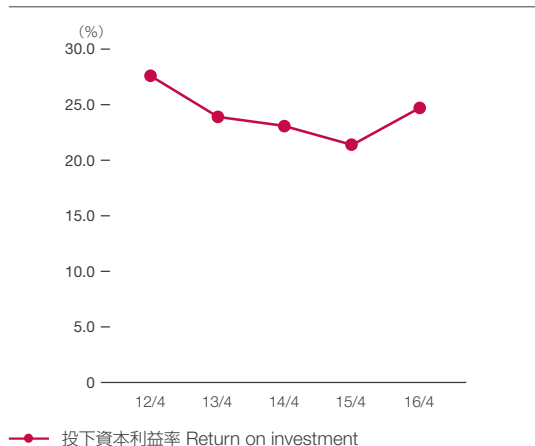


連結 Consolidated

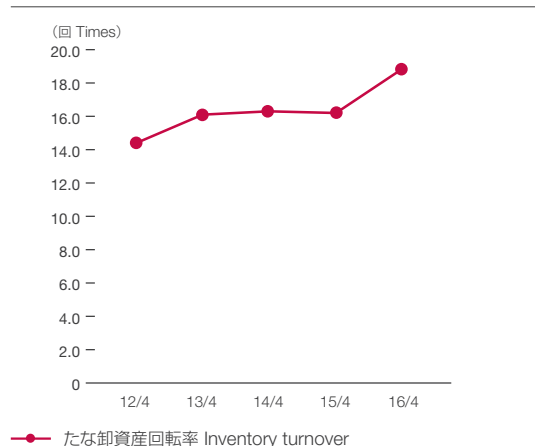
(百万円 ¥ Millions)

		11/4	12/4	13/4	14/4	15/4	16/4
売上高	Net sales	129,387	142,790	154,560	170,225	187,904	<b>234,843</b>
増収率	Growth rate	3.1%	10.4%	8.2%	10.1%	10.4%	<b>25.0%</b>
営業利益	Operating income	8,107	10,253	9,701	10,113	11,452	<b>14,619</b>
売上高営業利益率	Operating margin	6.3%	7.2%	6.3%	5.9%	6.1%	<b>6.2%</b>
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	3,916	4,899	5,075	5,259	6,197	<b>7,917</b>
売上高当期純利益率	Return on sales	3.0%	3.4%	3.3%	3.1%	3.3%	<b>3.4%</b>
純資産	Net assets	29,498	33,745	38,356	42,240	48,046	<b>53,324</b>
自己資本比率	Shareholders' equity ratio	38.3%	39.2%	40.0%	41.5%	42.0%	<b>38.1%</b>

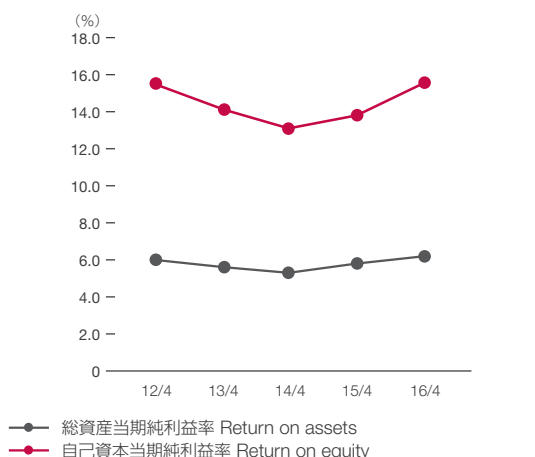
投下資本利益率  
Return on investment



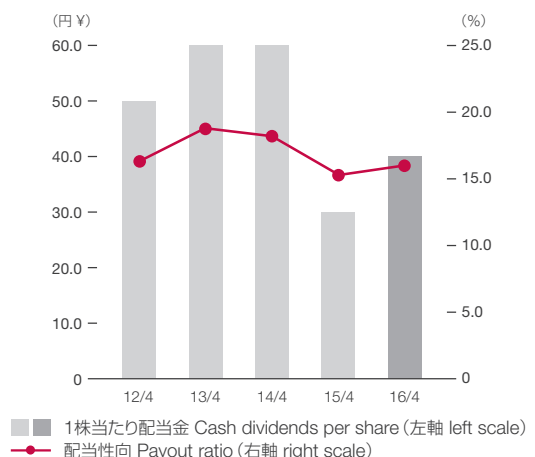
たな卸資産回転率  
Inventory turnover



総資産当期純利益率 / 自己資本当期純利益率  
Return on assets /  
Return on equity



1株当たり配当金 / 配当性向  
Cash dividends per share /  
Payout ratio



連結 Consolidated

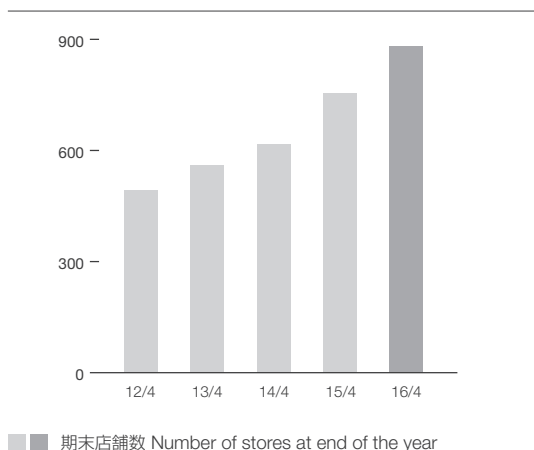
		11/4	12/4	13/4	14/4	15/4	16/4
投下資本利益率(ROI)	Return on investment	24.6%	27.6%	23.9%	23.1%	21.4%	24.7%
たな卸資産回転率(回)	Inventory turnover (times)	14.3	14.4	16.1	16.3	16.2	18.8
総資産当期純利益率(ROA)	Return on assets	5.5%	6.0%	5.6%	5.3%	5.8%	6.2%
自己資本当期純利益率(ROE)	Return on equity	15.4%	15.5%	14.1%	13.1%	13.8%	15.6%
1株当たり当期純利益(円)	Net income per share (yen)	255.67	307.35	318.37	330.08	195.45	249.69
1株当たり純資産(円)	Net assets per share (yen)	1,847.46	2,113.79	2,403.43	2,656.86	1,511.57	1,679.69
1株当たり配当金(円)	Cash dividends per share (yen)	45.0	50.0	60.0	60.0	30.0	40.0
発行済株式数(株)	Number of shares outstanding (shares)	15,941,004	15,940,790	15,940,740	15,854,190	31,707,617	31,707,617
配当性向	Payout ratio	17.6%	16.3%	18.8%	18.2%	15.3%	16.0%
従業員数(人)	Number of employees (persons)	3,104	3,326	3,551	3,806	4,429	5,511

注: 投下資本利益率(ROI)=税金等調整前当期純利益 / (純資産+減価償却費)×100  
 たな卸資産回転率=売上原価 / たな卸資産(期中平均)  
 総資産当期純利益率(ROA)=親会社株主に帰属する当期純利益 / 総資産(期中平均)×100  
 自己資本当期純利益率(ROE)=親会社株主に帰属する当期純利益 / 自己資本(期中平均)×100  
 発行済株式総数は、自己株式控除後の株式数です。  
 当社は2014年10月1日付で、普通株式1株につき2株の株式分割を行っております。

Notes: Return on investment = Income before income taxes and minority interests / (Net assets + Depreciation and amortization) ×100  
 Inventory turnover = Cost of sales / Inventories (yearly average)  
 Return on assets = Profit attributable to owners of parent / Total assets (yearly average) ×100  
 Return on equity = Profit attributable to owners of parent / Shareholders' equity (yearly average) ×100  
 The number of shares outstanding is net of treasury stock.  
 On October 1, 2014, the Company conducted a 2-for-1 stock split of common shares.

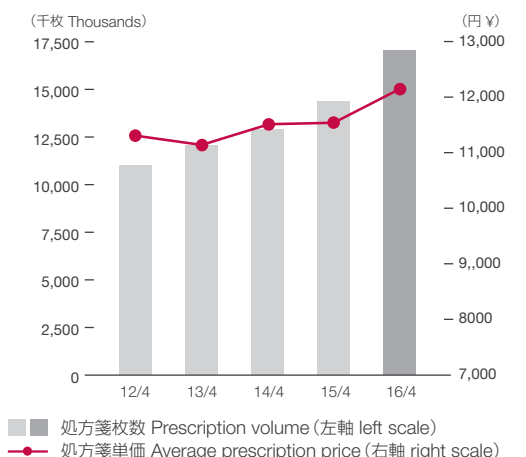
〈医薬事業〉期末店舗数

Dispensing pharmacy business:  
Number of stores at end of the year



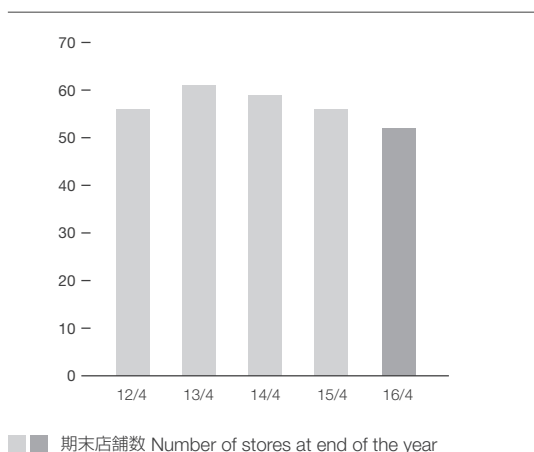
〈医薬事業〉処方箋枚数／処方箋単価

Dispensing pharmacy business:  
Prescription volume /  
Average prescription price



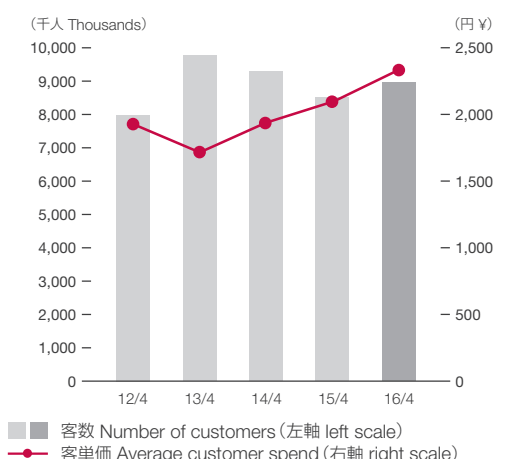
〈物販事業〉期末店舗数

Drug and cosmetic store business:  
Number of stores at end of the year



〈物販事業〉客数／客単価

Drug and cosmetic store business:  
Number of customers /  
Average customer spend



連結 Consolidated

		11/4	12/4	13/4	14/4	15/4	16/4
<b>〈医薬事業 Dispensing pharmacy business〉</b>							
期末店舗数	Number of stores at end of the year	448	494	560	616	754	881
処方箋枚数(千枚)	Prescription volume (thousands)	10,322	10,993	12,064	12,889	14,365	17,050
処方箋単価(円)	Average prescription price (yen)	10,795	11,306	11,139	11,512	11,538	12,149
<b>〈物販事業 Drug and cosmetic store business〉</b>							
期末店舗数	Number of stores at end of the year	53	56	61	59	56	52
期末売場面積(m <sup>2</sup> )	Total sales floor at end of the year (m <sup>2</sup> )	21,415	23,077	23,393	22,240	20,885	20,367
客数(千人)	Number of customers (thousands)	7,348	7,987	9,758	9,286	8,502	8,950
客単価(円)	Average customer spend (yen)	2,021	1,927	1,715	1,937	2,094	2,333

連結貸借対照表		Consolidated Balance Sheet		
		(百万円 ¥ Millions)		
会計年度末	At fiscal year-end	14/4	15/4	16/4
<b>(資産の部)</b>	<b>Assets:</b>			
流動資産	Current assets:	44,334	46,365	<b>56,593</b>
現金及び預金	Cash on hand and in banks	18,846	19,553	<b>22,647</b>
受取手形及び売掛金	Notes and accounts receivable	6,718	8,369	<b>12,385</b>
たな卸資産	Inventories	9,759	9,909	<b>10,984</b>
繰延税金資産	Deferred tax assets	1,245	894	<b>1,149</b>
短期貸付金	Short-term loans	708	739	<b>639</b>
未収入金	Other accounts receivable	5,679	5,291	<b>5,983</b>
その他	Other current assets	1,376	1,765	<b>2,806</b>
貸倒引当金	Allowance for doubtful accounts	—	(157)	<b>(3)</b>
固定資産	Fixed assets:	57,048	67,783	<b>83,294</b>
有形固定資産	Property, plant and equipment:	19,583	22,472	<b>28,153</b>
建物及び構築物(純額)	Buildings and structures, net	9,962	11,678	<b>14,694</b>
土地	Land	6,698	7,931	<b>9,537</b>
建設仮勘定	Construction in progress	681	519	<b>813</b>
その他(純額)	Other property, plant and equipment, net	2,241	2,342	<b>3,108</b>
無形固定資産	Intangible fixed assets	21,129	27,623	<b>35,586</b>
投資その他の資産	Investments and other assets	16,334	17,688	<b>19,555</b>
資産合計	Total assets	101,382	114,149	<b>139,888</b>
<b>(負債の部)</b>	<b>Liabilities:</b>			
流動負債	Current liabilities:	50,349	54,433	<b>66,744</b>
買掛金	Accounts payable	28,002	31,826	<b>39,987</b>
短期借入金	Short-term debt	6,535	6,330	<b>5,690</b>
未払法人税等	Accrued income taxes	3,079	2,320	<b>4,448</b>
預り金	Deposits received	8,686	9,052	<b>10,112</b>
賞与引当金	Allowance for bonuses to employees	1,149	1,353	<b>1,633</b>
役員賞与引当金	Allowance for bonuses to directors	11	11	<b>13</b>
ポイント引当金	Reserve for reward obligations	332	338	<b>390</b>
その他	Other current liabilities	2,551	3,199	<b>4,468</b>
固定負債	Long-term liabilities:	8,793	11,669	<b>19,818</b>
長期借入金	Long-term debt	4,502	7,640	<b>14,854</b>
リース債務	Lease obligations	1,454	1,341	<b>1,198</b>
退職給付に係る負債	Net defined benefit liability	1,927	1,636	<b>2,228</b>
その他	Other long-term liabilities	909	1,052	<b>1,537</b>
負債合計	Total liabilities	59,142	66,103	<b>86,563</b>
<b>(純資産の部)</b>	<b>Net assets:</b>			
株主資本	Shareholders' equity:	42,146	47,776	<b>53,237</b>
資本金	Common stock	8,682	8,682	<b>8,682</b>
資本剰余金	Capital surplus	7,872	7,872	<b>6,367</b>
利益剰余金	Retained earnings	26,007	31,639	<b>38,605</b>
自己株式	Treasury stock	(417)	(419)	<b>(419)</b>
その他の包括利益累計額	Accumulated other comprehensive income (loss)	(23)	151	<b>21</b>
その他有価証券評価差額金	Unrealized holding gains on securities	34	227	<b>(63)</b>
退職給付に係る調整累計額	Remeasurements of defined benefit plans	(58)	(75)	<b>84</b>
非支配株主持分	Non-controlling interests	117	118	<b>65</b>
純資産合計	Total net assets	42,240	48,046	<b>53,324</b>
負債純資産合計	Total liabilities and net assets	101,382	114,149	<b>139,888</b>

連結損益計算書		Consolidated Statement of Income		
		(百万円 ¥ Millions)		
会計年度	Fiscal years ended	14/4	15/4	16/4
売上高	Net sales	170,225	187,904	<b>234,843</b>
売上原価	Cost of sales	144,476	158,943	<b>196,308</b>
売上総利益	Gross profit	25,748	28,961	<b>38,535</b>
販売費及び一般管理費	Selling, general and administrative expenses	15,635	17,509	<b>23,915</b>
営業利益	Operating income	10,113	11,452	<b>14,619</b>
営業外収益	Non-operating income	791	834	<b>1,153</b>
営業外費用	Non-operating expenses	317	588	<b>614</b>
経常利益	Ordinary income	10,587	11,697	<b>15,158</b>
特別利益	Extraordinary income	277	30	<b>190</b>
特別損失	Extraordinary losses	598	895	<b>1,398</b>
税金等調整前当期純利益	Income before income taxes	10,265	10,832	<b>13,949</b>
法人税、住民税及び事業税	Income taxes-current	5,206	4,428	<b>6,698</b>
法人税等調整額	Income taxes-deferred	(273)	143	<b>(710)</b>
当期純利益	Profit	5,333	6,260	<b>7,961</b>
非支配株主に帰属する当期純利益	Profit attributable to non-controlling interests	73	63	<b>44</b>
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	5,259	6,197	<b>7,917</b>

連結キャッシュ・フロー計算書		Consolidated Statement of Cash Flows		
		(百万円 ¥ Millions)		
会計年度	Fiscal years ended	14/4	15/4	16/4
営業活動によるキャッシュ・フロー	Cash flows from operating activities	14,662	14,839	<b>21,352</b>
投資活動によるキャッシュ・フロー	Cash flows from investing activities	(7,749)	(14,560)	<b>(20,877)</b>
財務活動によるキャッシュ・フロー	Cash flows from financing activities	(6,617)	374	<b>2,028</b>
現金及び現金同等物の増加額	Net increase in cash and cash equivalents	295	653	<b>2,503</b>
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of the year	18,439	18,735	<b>19,389</b>
現金及び現金同等物の期末残高	Cash and cash equivalents at end of the year	18,735	19,389	<b>21,892</b>

## ◆セグメント情報

## Segment Information

(百万円 ¥ Millions)

		12/4	13/4	14/4	15/4	16/4
<b>医薬事業</b>	<b>Dispensing pharmacy business</b>					
	売上高 Sales	127,134	137,291	151,472	169,063	<b>211,009</b>
	セグメント利益 Segment income	12,286	12,655	12,772	14,449	<b>19,219</b>
	減価償却費 Depreciation and amortization	1,276	1,576	1,632	1,810	<b>2,070</b>
<b>物販事業</b>	<b>Drug and cosmetic store business</b>					
	売上高 Sales	15,395	16,735	17,985	17,803	<b>20,884</b>
	セグメント利益(損失) Segment income (loss)	125	14	23	117	<b>(459)</b>
	減価償却費 Depreciation and amortization	220	260	234	206	<b>262</b>

## ◆設備投資／減価償却費

## Capital Investment / Depreciation and Amortization

(百万円 ¥ Millions)

		12/4	13/4	14/4	15/4	16/4
設備投資	Capital investment	5,870	7,235	6,328	6,413	<b>11,209</b>
減価償却費	Depreciation and amortization	1,749	2,212	2,258	2,553	<b>3,259</b>

注: 設備投資=有形及び無形固定資産+敷金・保証金

Note: Capital investment = Property, plant and equipment + Intangible fixed assets + Deposits and guarantees

## ◆地域別店舗数

## Number of Stores by Region

(2016年4月期末現在) (At end of the fiscal year ended April 30, 2016)

		北海道 Hokkaido	東北 Tohoku	関東・甲信越 Kanto/Koshinetsu	北陸・東海 Hokuriku/Tokai	近畿 Kinki	中国・四国 Chugoku/Shikoku	九州・沖縄 Kyusyu/Okinawa
医薬事業	Dispensing pharmacy business	94	104	369	104	106	78	26
物販事業	Drug and cosmetic store business	20	2	20	5	5	0	0

## 成長の推移

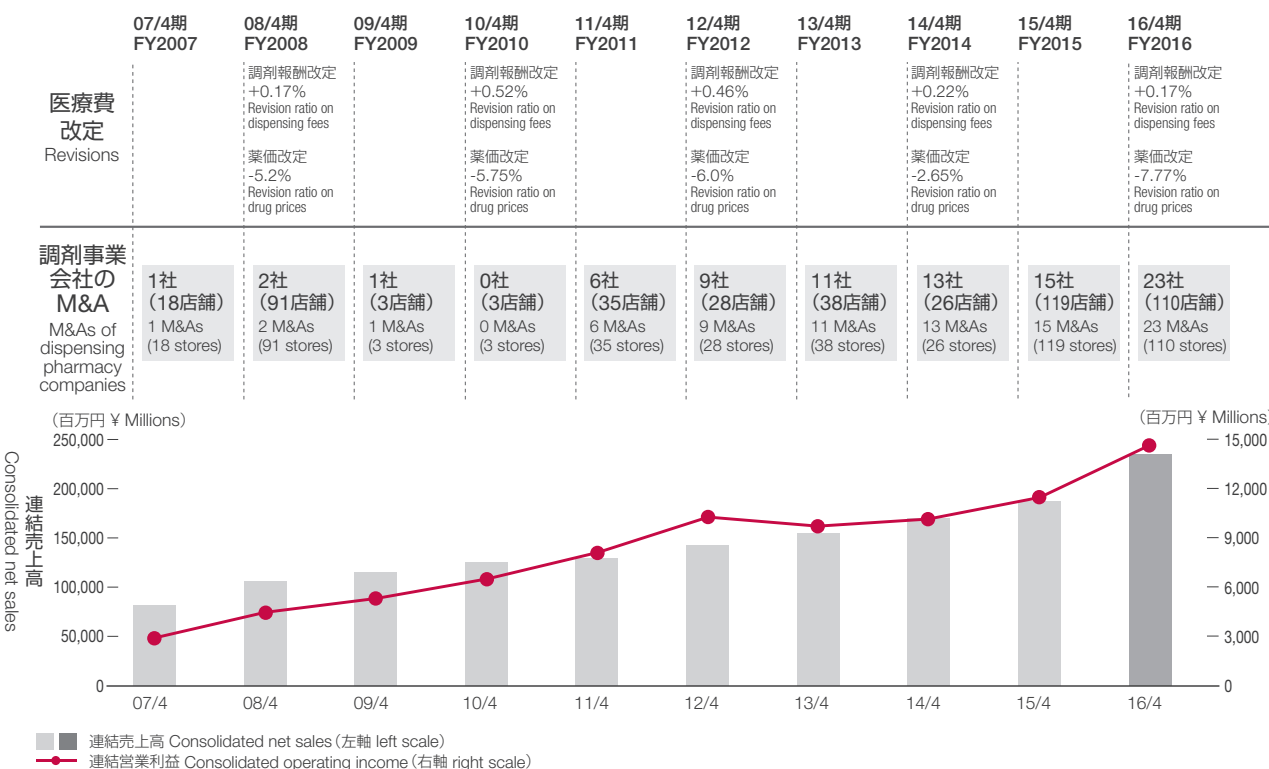
## History of Growth

当社は2年に1度の医療費改定によるマイナス分を吸収して、成長・拡大しています。

今後も新規出店およびM&Aを積極的に実施し、規模拡大政策を継続していきます。

The AIN HOLDINGS Group has grown and expanded while dealing with the adverse impact of revisions to medical expenses, which are conducted once every two years.

The opening of new stores and M&A has been actively implemented to continue the scale expansion policy.



商号	株式会社アインホールディングス
設立	1969年8月
本社	札幌市白石区東札幌五条2丁目4-30
代表者	代表取締役社長 大谷 喜一
資本金	86億8,297万円
発行済株式総数	31,888,212株 (自己株式を含む)
決算期	4月
証券コード	9627 (東証1部)
事業内容	調剤薬局・ドラッグストアの経営、ジェネリック医薬品の卸売販売、化粧品の販売など、各事業を中心とした企業グループの企画・管理・運営
従業員数	8,555名 (パート含む) (グループ連結)
事業所	東京オフィス
店舗数	933店舗 (調剤薬局881店舗、ドラッグストア52店舗) (グループ連結)

Corporate Name	AIN HOLDINGS INC.
Established	August 1969
Head Office	5-2-4-30, Higashi-sapporo, Shiroishi-ku, Sapporo-shi, Hokkaido
Representative	Kiichi Otani President and Representative Director
Common Stock	¥ 8,682 million
Number of Shares Outstanding	31,888,212 shares (including treasury stock)
Fiscal Year-end	April
Securities Code Number	9627 (First Section of the Tokyo Stock Exchange)
Business Lines	Planning, management and operation of the corporate Group, focused on dispensing pharmacy and drugstore operation, generic drug wholesaling, sales of cosmetics, and the Group's other businesses.
Number of Employees	8,555 (including part-time workers ; consolidated basis)
Office	Tokyo Office
Number of Stores	933 (881 dispensing pharmacies, 52 drug and cosmetic stores ; consolidated basis)

