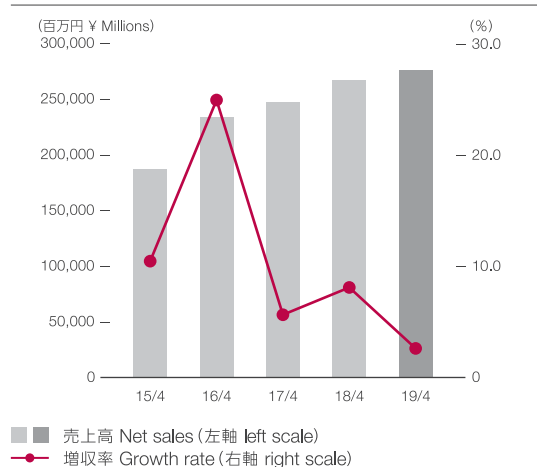


D A T A

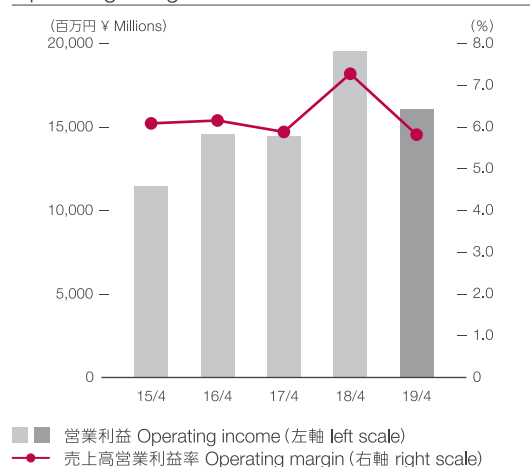
F I L E

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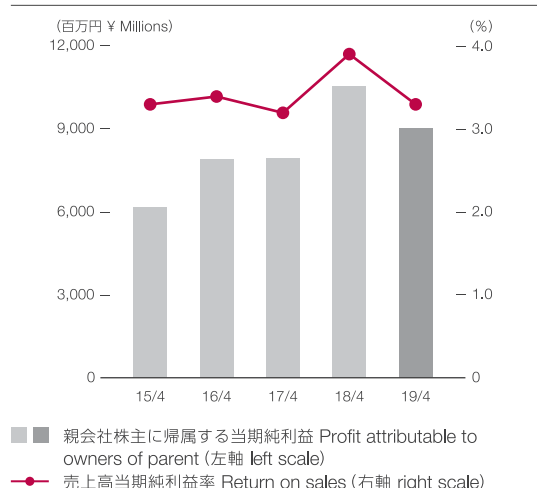
売上高／増収率
Net sales /
Growth rate



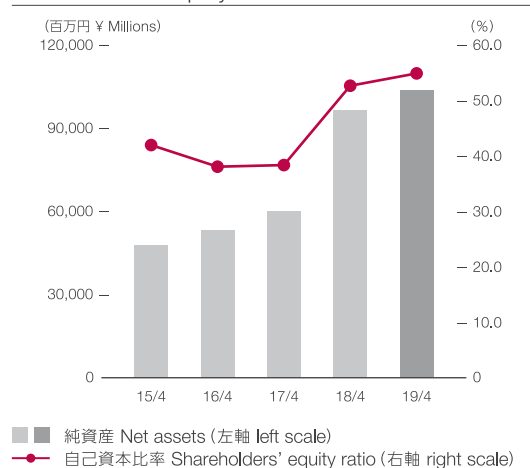
営業利益／売上高営業利益率
Operating income /
Operating margin



親会社株主に帰属する当期純利益／売上高当期純利益率
Profit attributable to owners of parent /
Return on sales



純資産／自己資本比率
Net assets /
Shareholders' equity ratio

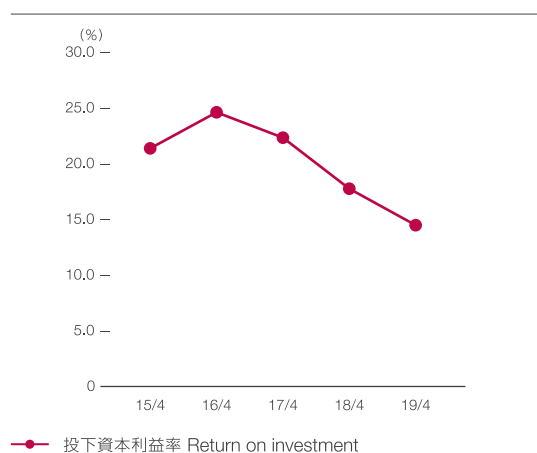


連結 Consolidated

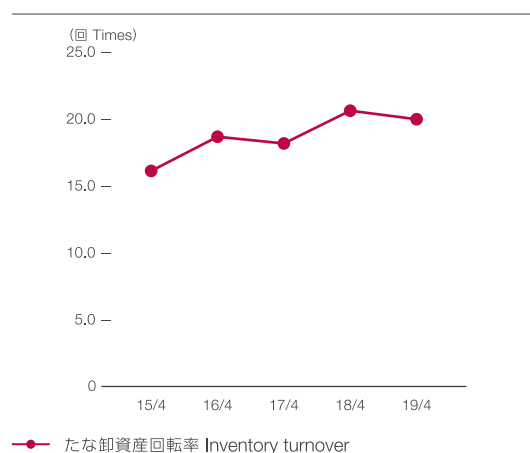
(百万円 ¥ Millions)

		14/4	15/4	16/4	17/4	18/4	19/4
売上高	Net sales	170,225	187,904	234,843	248,110	268,385	275,596
増収率	Growth rate	10.1%	10.4%	25.0%	5.6%	8.2%	2.7%
営業利益	Operating income	10,113	11,452	14,619	14,563	19,622	16,067
売上高営業利益率	Operating margin	5.9%	6.1%	6.2%	5.9%	7.3%	5.8%
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	5,259	6,197	7,917	7,949	10,567	9,029
売上高当期純利益率	Return on sales	3.1%	3.3%	3.4%	3.2%	3.9%	3.3%
純資産	Net assets	42,240	48,046	53,324	60,178	96,733	103,922
自己資本比率	Shareholders' equity ratio	41.5%	42.0%	38.1%	38.4%	52.7%	54.9%

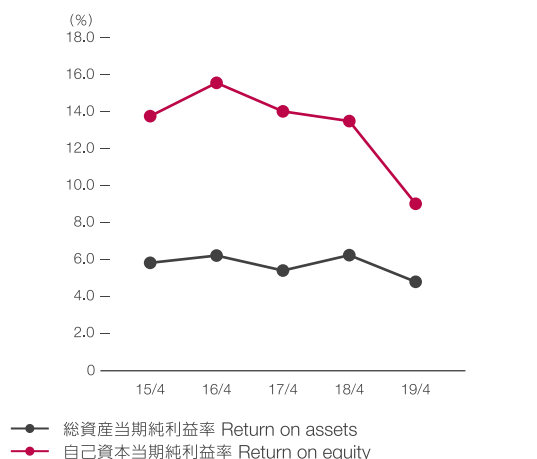
投下資本利益率
Return on investment



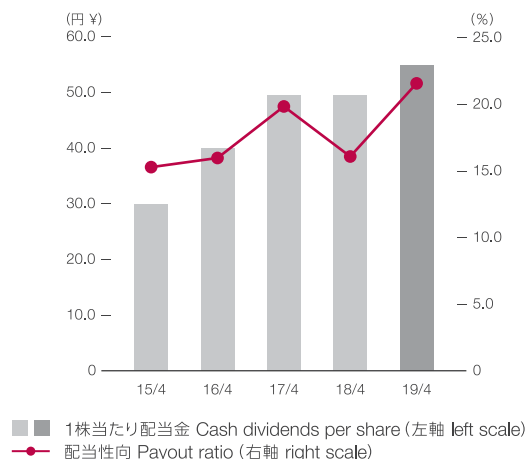
たな卸資産回転率
Inventory turnover



総資産当期純利益率／自己資本当期純利益率
Return on assets /
Return on equity



1株当たり配当金／配当性向
Cash dividends per share /
Payout ratio



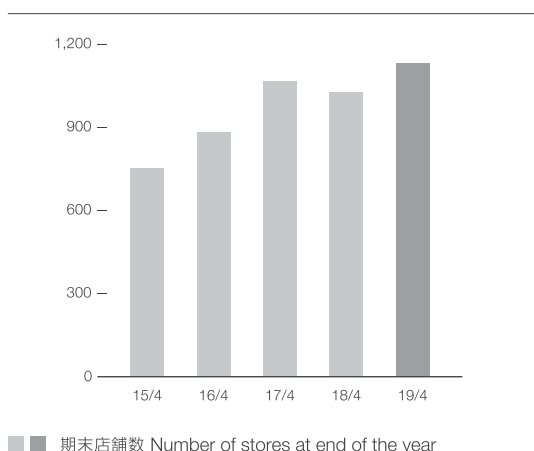
連結 Consolidated

		14/4	15/4	16/4	17/4	18/4	19/4
投下資本利益率(ROI)	Return on investment	23.1%	21.4%	24.7%	22.4%	17.8%	14.5%
たな卸資産回転率(回)	Inventory turnover (times)	16.3	16.2	18.8	18.2	20.7	20.5
総資産当期純利益率(ROA)	Return on assets	5.3%	5.8%	6.2%	5.4%	6.2%	4.8%
自己資本当期純利益率(ROE)	Return on equity	13.1%	13.8%	15.6%	14.0%	13.5%	9.0%
1株当たり当期純利益(円)	Net income per share (yen)	330.08	195.45	249.69	250.71	310.08	254.87
1株当たり純資産(円)	Net assets per share (yen)	2,656.86	1,511.57	1,679.69	1,895.63	2,729.44	2,931.48
1株当たり配当金(円)	Cash dividends per share (yen)	60.0	30.0	40.0	50.0	50.0	55.0
発行済株式数(株)	Number of shares outstanding (shares)	15,854,190	31,707,617	31,707,617	31,707,568	35,427,524	35,427,484
配当性向	Payout ratio	18.2%	15.3%	16.0%	19.9%	16.1%	21.6%
従業員数(人)	Number of employees (persons)	6,074	7,025	8,555	9,774	9,603	10,652

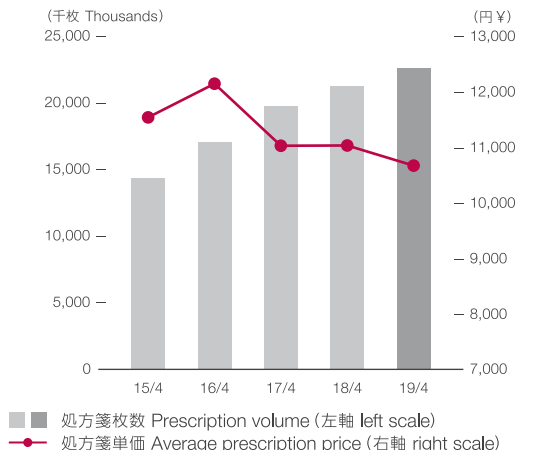
注： 投下資本利益率(ROI) = 税金等調整前当期純利益 / (純資産 + 減価償却費) × 100
 たな卸資産回転率 = 売上原価 / たな卸資産(期中平均)
 総資産当期純利益率(ROA) = 親会社株主に帰属する当期純利益 / 総資産(期中平均) × 100
 自己資本当期純利益率(ROE) = 親会社株主に帰属する当期純利益 / 自己資本(期中平均) × 100
 発行済株式総数は、自己株式控除後の株式数です。
 当社は2014年10月1日付で、普通株式1株につき2株の株式分割を行っております。

Notes: Return on investment = Income before income taxes and minority interests / (Net assets + Depreciation and amortization) × 100
 Inventory turnover = Cost of sales / Inventories (yearly average)
 Return on assets = Profit attributable to owners of parent / Total assets (yearly average) × 100
 Return on equity = Profit attributable to owners of parent / Shareholders' equity (yearly average) × 100
 The number of shares outstanding is net of treasury stock.
 On October 1, 2014, the Company conducted a 2-for-1 stock split of common shares.

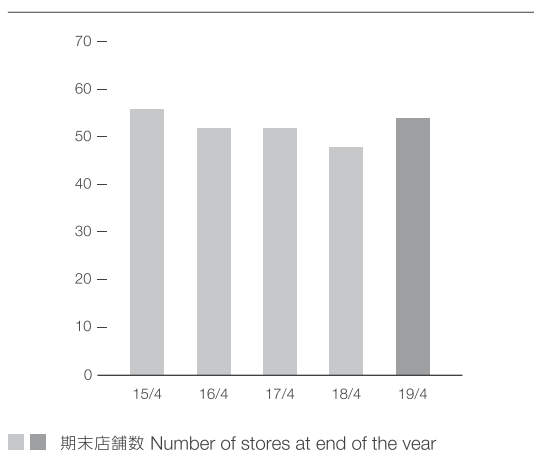
〈ファーマシー事業〉期末店舗数
Dispensing pharmacy business:
Number of stores at end of the year



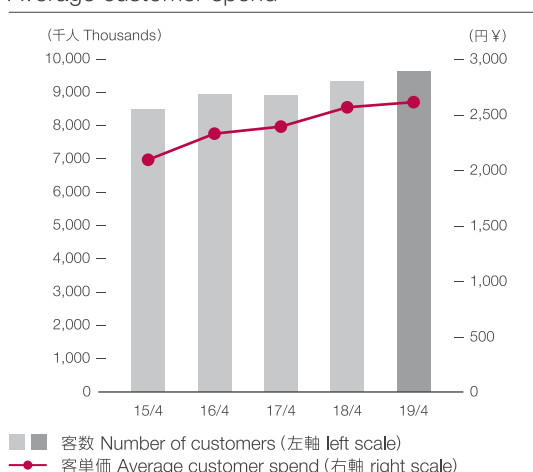
〈ファーマシー事業〉処方箋枚数／処方箋単価
Dispensing pharmacy business:
Prescription volume /
Average prescription price



〈リテール事業〉期末店舗数
Cosmetic and drug store business:
Number of stores at end of the year



〈リテール事業〉客数／客単価
Cosmetic and drug store business:
Number of customers /
Average customer spend



連結 Consolidated

		14/4	15/4	16/4	17/4	18/4	19/4
〈ファーマシー事業 Dispensing pharmacy business〉							
期末店舗数	Number of stores at end of the year	616	754	881	1,066	1,029	1,132
処方箋枚数(千枚)	Prescription volume (thousands)	12,889	14,365	17,050	19,714	21,222	22,566
処方箋単価(円)	Average prescription price (yen)	11,512	11,538	12,149	11,032	11,051	10,687
〈リテール事業 Cosmetic and drug store business〉							
期末店舗数	Number of stores at end of the year	59	56	52	52	48	54
期末売場面積(m ²)	Total sales floor at end of the year (m ²)	22,240	20,885	20,367	20,630	19,290	21,143
客数(千人)	Number of customers (thousands)	9,286	8,502	8,950	8,922	9,363	9,642
客単価(円)	Average customer spend (yen)	1,937	2,094	2,333	2,396	2,576	2,615

連結貸借対照表		Consolidated Balance Sheet		
		(百万円 ¥ Millions)		
会計年度末	At fiscal year-end	17/4	18/4	19/4
(資産の部)	Assets:			
流動資産	Current assets:	65,420	94,557	85,446
現金及び預金	Cash on hand and in banks	29,775	63,779	48,091
受取手形及び売掛金	Notes and accounts receivable	9,990	10,466	12,771
たな卸資産	Inventories	11,668	9,580	12,898
繰延税金資産	Deferred tax assets	1,166	-	-
短期貸付金	Short-term loans	632	641	236
未収入金	Other accounts receivable	9,402	7,751	8,438
その他	Other current assets	2,829	2,470	3,012
貸倒引当金	Allowance for doubtful accounts	(44)	(131)	(2)
固定資産	Fixed assets:	90,902	88,718	103,515
有形固定資産	Property, plant and equipment:	28,464	27,853	30,186
建物及び構築物(純額)	Buildings and structures, net	15,365	14,934	16,352
土地	Land	9,958	10,041	10,394
建設仮勘定	Construction in progress	316	118	283
その他(純額)	Other property, plant and equipment, net	2,823	2,759	3,155
無形固定資産	Intangible fixed assets	43,109	40,132	47,577
投資その他の資産	Investments and other assets	19,329	20,732	25,751
資産合計	Total assets	156,323	183,380	189,021
(負債の部)	Liabilities:			
流動負債	Current liabilities:	72,955	69,950	73,744
買掛金	Accounts payable	39,325	38,728	44,794
短期借入金	Short-term debt	7,596	6,717	5,571
未払法人税等	Accrued income taxes	2,898	4,947	3,261
預り金	Deposits received	14,223	12,675	12,737
賞与引当金	Allowance for bonuses to employees	1,903	1,911	2,139
役員賞与引当金	Allowance for bonuses to directors	16	16	17
ポイント引当金	Reserve for reward obligations	410	420	450
その他	Other current liabilities	6,580	4,532	4,772
固定負債	Long-term liabilities:	23,188	16,696	11,355
長期借入金	Long-term debt	18,254	11,511	5,985
リース債務	Lease obligations	958	632	401
退職給付に係る負債	Net defined benefit liability	2,331	2,625	2,977
その他	Other long-term liabilities	1,644	1,927	1,989
負債合計	Total liabilities	96,144	86,646	85,099
(純資産の部)	Net assets:			
株主資本	Shareholders' equity:	59,918	96,662	103,920
資本金	Common stock	8,682	21,894	21,894
資本剰余金	Capital surplus	6,367	20,500	20,500
利益剰余金	Retained earnings	45,286	54,268	61,526
自己株式	Treasury stock	(419)	(1)	(2)
その他の包括利益累計額	Accumulated other comprehensive income (loss)	187	34	(65)
その他有価証券評価差額金	Unrealized holding gains on securities	86	84	(6)
退職給付に係る調整累計額	Remeasurements of defined benefit plans	101	(50)	(59)
非支配株主持分	Non-controlling interests	73	36	67
純資産合計	Total net assets	60,178	96,733	103,922
負債純資産合計	Total liabilities and net assets	156,323	183,380	189,021

注: 18/4期以降の数値は、「『税効果会計に係る会計基準』の一部改正」(企業会計基準第28号 平成30年2月16日)を適用しております。

Note: "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No.28, February 16, 2018) have been applied for the fiscal year ended April 30, 2018 and thereafter

連結損益計算書		Consolidated Statement of Income		
		(百万円 ¥ Millions)		
会計年度	Fiscal years ended	17/4	18/4	19/4
売上高	Net sales	248,110	268,385	275,596
売上原価	Cost of sales	206,017	220,392	230,233
売上総利益	Gross profit	42,092	47,993	45,363
販売費及び一般管理費	Selling, general and administrative expenses	27,529	28,370	29,295
営業利益	Operating income	14,563	19,622	16,067
営業外収益	Non-operating income	931	1,117	1,061
営業外費用	Non-operating expenses	414	610	490
経常利益	Ordinary income	15,080	20,129	16,637
特別利益	Extraordinary income	455	255	1,061
特別損失	Extraordinary losses	1,228	2,532	2,074
税金等調整前当期純利益	Income before income taxes	14,307	17,852	15,624
法人税、住民税及び事業税	Income taxes-current	6,040	7,863	6,794
法人税等調整額	Income taxes-deferred	310	(540)	(230)
当期純利益	Profit	7,956	10,530	9,060
非支配株主に帰属する当期純利益	Profit attributable to non-controlling interests	7	(37)	30
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	7,949	10,567	9,029

連結キャッシュ・フロー計算書		Consolidated Statement of Cash Flows		
		(百万円 ¥ Millions)		
会計年度	Fiscal years ended	17/4	18/4	19/4
営業活動によるキャッシュ・フロー	Cash flows from operating activities	18,409	21,656	14,788
投資活動によるキャッシュ・フロー	Cash flows from investing activities	(11,183)	(5,281)	(19,985)
財務活動によるキャッシュ・フロー	Cash flows from financing activities	116	17,623	(10,681)
現金及び現金同等物の増加額	Net increase in cash and cash equivalents	7,342	33,998	(15,878)
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of the year	21,892	29,234	63,233
現金及び現金同等物の期末残高	Cash and cash equivalents at end of the year	29,234	63,233	47,495

◆セグメント情報

Segment Information

(百万円 ￥ Millions)

		15/4	16/4	17/4	18/4	19/4
ファーマシー事業 Dispensing pharmacy business						
売上高	Sales	169,063	211,009	221,801	238,645	245,003
セグメント利益	Segment income	14,449	19,219	19,110	22,668	18,331
減価償却費	Depreciation and amortization	1,810	2,070	2,299	2,229	2,538
リテール事業 Cosmetic and drug store business						
売上高	Sales	17,803	20,884	21,383	24,117	25,210
セグメント利益(損失)	Segment income (loss)	117	(459)	(866)	657	972
減価償却費	Depreciation and amortization	206	262	357	334	315

◆設備投資／減価償却費

Capital Investment / Depreciation and Amortization

(百万円 ￥ Millions)

		15/4	16/4	17/4	18/4	19/4
設備投資	Capital investment	6,413	11,209	4,786	5,311	9,919
減価償却費	Depreciation and amortization	2,553	3,259	3,687	3,596	3,903

注: 設備投資=有形及び無形固定資産+敷金・保証金

Note: Capital investment = Property, plant and equipment + Intangible fixed assets + Deposits and guarantees

◆地域別店舗数

Number of Stores by Region

(2019年4月期末現在) (At end of the fiscal year ended April 30, 2019)

		北海道 Hokkaido	東北 Tohoku	関東・甲信越 Kanto/Koshinetsu	北陸・東海 Hokuriku/Tokai	近畿 Kinki	中国・四国 Chugoku/Shikoku	九州・沖縄 Kyusyu/Okinawa
ファーマシー事業	Dispensing pharmacy business	104	171	479	111	133	92	42
リテール事業	Cosmetic and drug store business	18	1	31	1	3	0	0

成長の推移

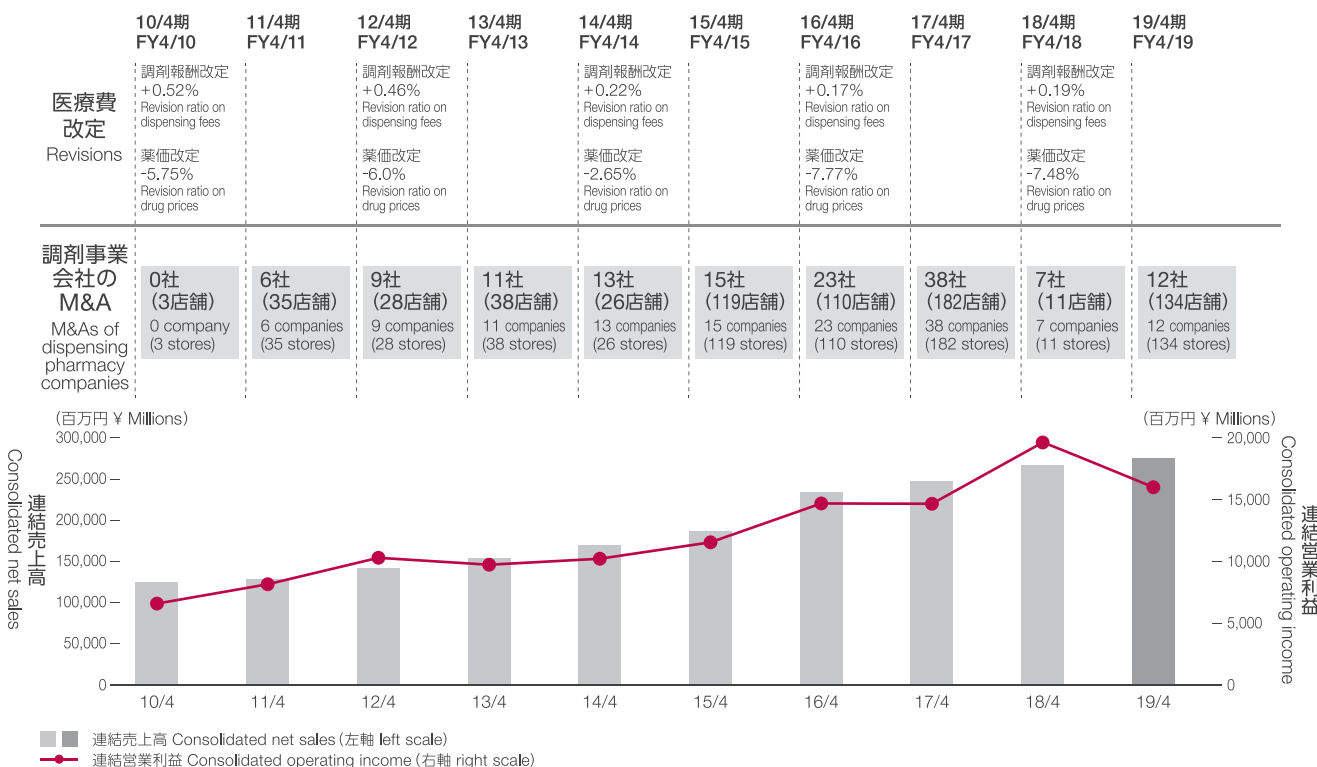
History of Growth

当社は2年に1度の医療費改定によるマイナス分を吸収して、成長・拡大しています。

今後も新規出店及びM&Aを積極的に実施し、規模拡大政策を継続していきます。

The AIN HOLDINGS Group has grown and expanded while dealing with the adverse impact of revisions to medical expenses, which are conducted once every two years.

The opening of new stores and M&A has been actively implemented to continue the scale expansion policy.



商号	株式会社アインホールディングス
設立	1969年8月
本社	札幌市白石区東札幌五条2丁目4-30
代表者	代表取締役社長 大谷 喜一
資本金	218億9,497万円
発行済株式総数	35,428,212株 (自己株式を含む)
決算期	4月
証券コード	9627(東証1部、札証)
事業内容	調剤薬局・コスメ&ドラッグストアの経営、ジェネリック医薬品の卸売販売、化粧品の販売等、各事業を中心とした企業グループの企画・管理・運営
従業員数	10,652人 (パート含む)(グループ連結)
事業所	東京オフィス
店舗数	1,186店舗(調剤薬局1,132店舗、コスメ&ドラッグストア54店舗) (グループ連結)

Corporate Name	AIN HOLDINGS INC.
Established	August 1969
Head Office	5-2-4-30, Higashi-sapporo, Shiroishi-ku, Sapporo-shi, Hokkaido
Representative	Kiichi Otani President and Representative Director
Common Stock	¥ 21,894 million
Number of Shares Outstanding	35,428,212 shares (including treasury stock)
Fiscal Year-end	April
Securities Code Number	9627 (First Section of the Tokyo Stock Exchange, Sapporo Securities Exchange)
Business Lines	Planning, management and operation of the corporate Group, focused on dispensing pharmacy and cosmetic and drug store operation, generic drug wholesaling, sales of cosmetics, and the Group's other businesses.
Number of Employees	10,652 (including part-time workers ; consolidated basis)
Office	Tokyo Office
Number of Stores	1,186 (1,132 dispensing pharmacies, 54 cosmetic and drug stores ; consolidated basis)

